

TWSE Stock code **6890**



LAI YIH GROUP

Since 1987



Disclaimer

This presentation is a summary and evaluation of the past, present and future operations of the Company based on the subjective and objective factors at the time of the presentation; It contains forward-looking statements that will be affected by risks, uncertainties, and inferences that are beyond our control. Actual conclusions may differ significantly from these forward-looking statements.

The information it provides does not express or imply a view of the future or guarantee its correctness, completeness and reliability; nor does it represent a complete description of the company, the state of the industry and subsequent major developments.

The outlook for the future in this briefing reflects the company's view to date. If there are any changes or adjustments, the company is not responsible for reminding and/or updating at any time.

Introduction of LAIYIH Group



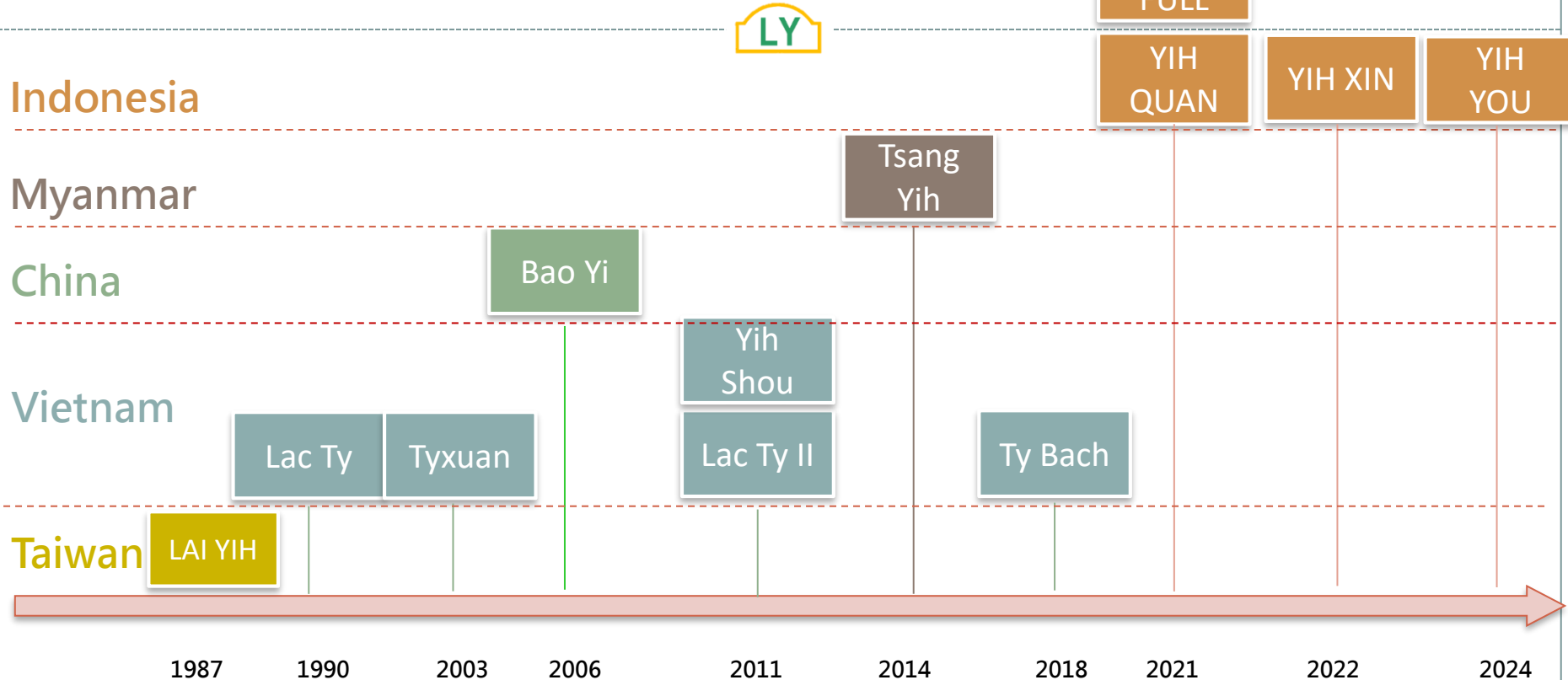
LAIYIH Group

Founded in 1987, cooperates with many internationally renowned brands. Specializing in producing various high-end casual shoes (vulcanized shoes), sports shoes (cold-cement shoes), special function shoes. We continuously innovate technology and improve ourselves, and are deeply trusted and affirmed by our customers.

- ◆ Chairman: Mr. CHUNG, TE-LI
- ◆ Cayman Holdings, established in June, 2021
- ◆ Headquarter: Daya District, Taichung City, Taiwan
- ◆ Manufacture Base: Vietnam, China, Myanmar, Indonesia
- ◆ Main Products: Sports Shoes 80%, Casual Shoes 20%
- ◆ Total employees: **68,371 Pax (Mar, 2025)**

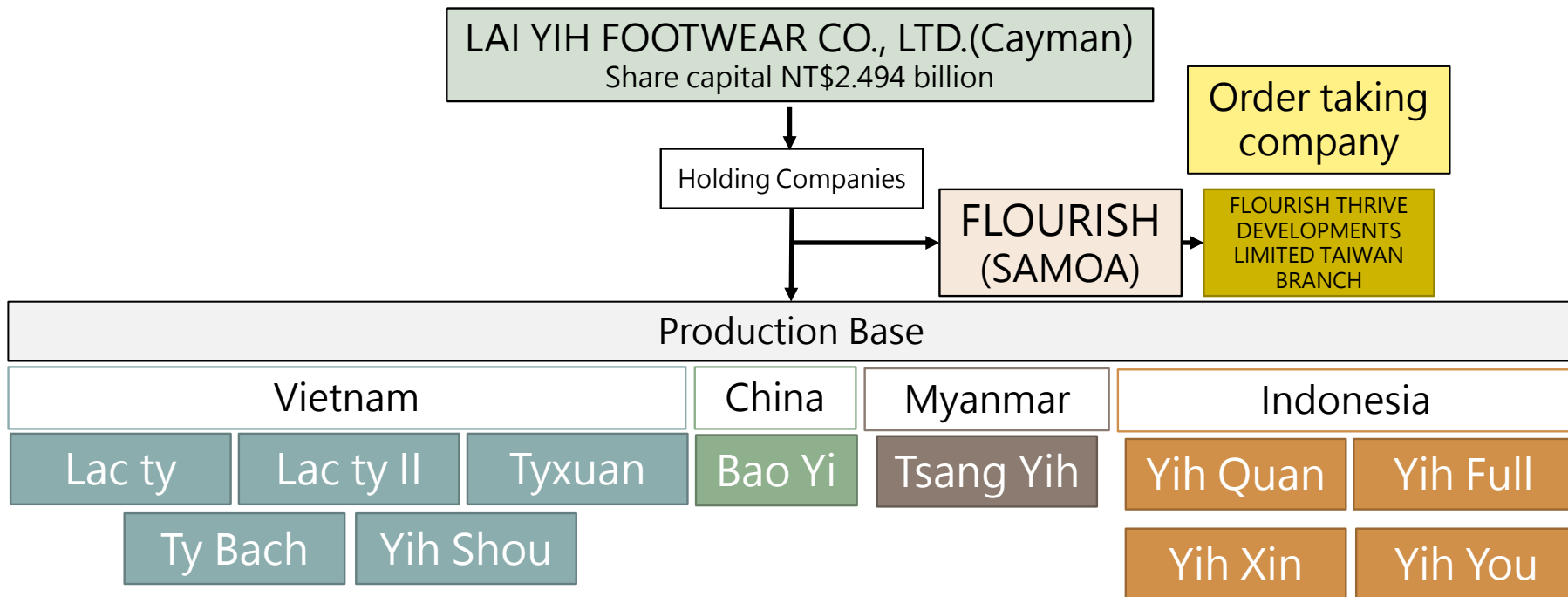


Company History





Group Investment Structure





Main Products



Vulcanized



Basketball



Tennis



Jogging



Waterproof



Fashion

Product
Diversity



量產種類 Mass production types

ORIGINAL
S



休閒潮流鞋

(NMD /
SAMBA/GAZELLE/CAMPUS/STAN
SMITH/ZX/OZ FAMILY etc.)

SPORTSW
EAR



休閒運動鞋

(HOOPS/EDGE LUX/ FORTARUN
/TENS AU etc.)

BASKETB
ALL



籃球鞋

(AEL/DON ISSUE/DAME/TRA E/
CRAZY1 etc.)

SPSP



網球鞋

(BARRICADE/GAME COURT/
UBERSONIC etc.)

SKATEBO
ARD



滑板鞋

(TYSHAWN/NIZZA/SEELEY/
BUSENITZ etc.)

CONVERSE 量產種類 Mass production types

Classic



經典款
(Chuck Taylor All Star/
Chuck 70 / Jack Purcell /
One Star etc.)

Slip On



懶人鞋
(Slip-on etc.)

Fashion



流行鞋
(Run Star Hike / Big Hole /
Lugged etc.)

Skate



滑板鞋
(Louie Lopez / Fastbreak
etc.)

Waterproof



防水鞋
(Chuck Taylor All Star WP /
Chuck 70 WP / Gore-tex
etc.)

Running



慢跑鞋
(Aeon etc.)



量產種類Mass production types

Road Running

Trial Running

Hiking

Stability

Waterproof

Comfort



路跑鞋
(Clifton 10/ Solimar /
Arahi/Skyflow etc.)

越野跑步鞋
(Challenger/Stinson
/Mafate/Speedgoat etc.)

登山鞋
(Kaha / Anacapa/ Tor Ultra
etc.)

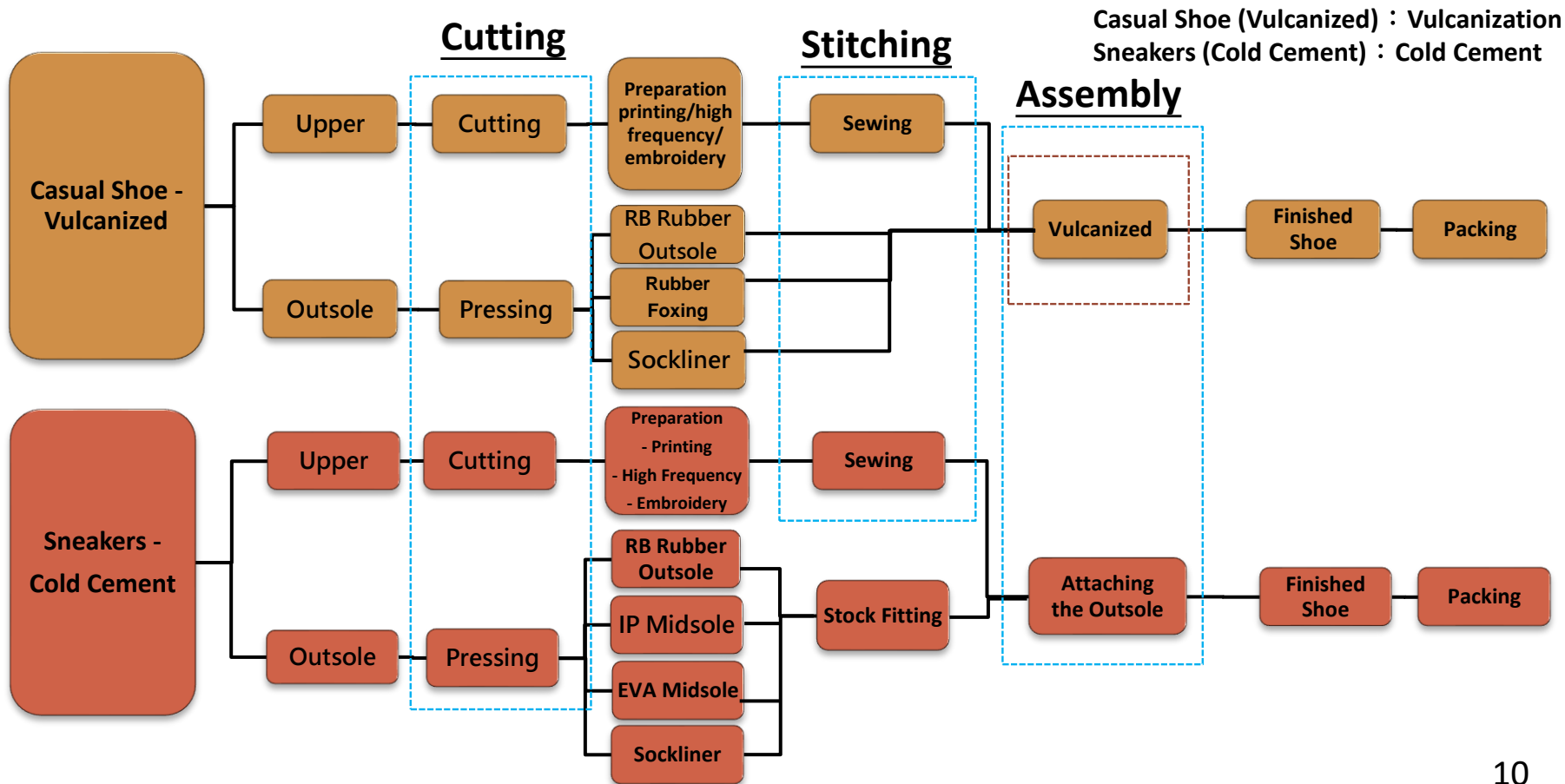
路跑緩震鞋
(Bondi etc.)

防水鞋
(Challenger ATR GTX / Kaha
GTX / Transport GTX etc.)

舒適鞋款
(Transport/ Ora Recovery
etc.)



Manufacturing Process of Main Products





Over the past 36 years, LaiYih has collaborated with many well-known international brands

LaiYih has exported more than 300 million pairs of finished shoes all over the world for in the past five years!

Revenue proportion by Customer

LY

Amount%



2023Y	57.74% ↑	23.77%	13.42% ↑
2024YQ1	58.89% ↑	20.78%	18.77% ↑
2024YQ2	55.07%	18.78%	25.33% ↑
2024YQ3	64.00% ↑	18.17%	16.58%
2024YQ4	56.95%	14.49%	27.58% ↑
2024Y	58.60% ↑	17.94%	22.47% ↑
2025YQ1	56.39%	14.31%	26.81% ↑

Financial Highlights

(Expressed in thousands of New Taiwan dollars)

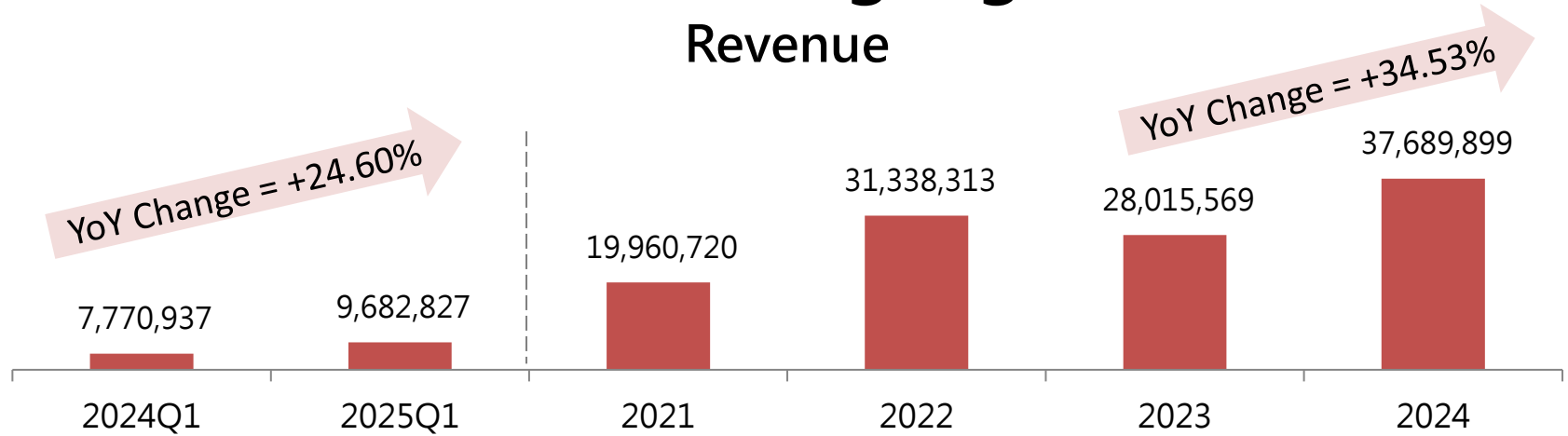
Items \ Year	2024Q1	2025Q1	YoY	2024Q4
Revenue	7,770,937	9,682,827	24.60%	10,851,622
Gross profit	1,483,382	1,699,315	14.56%	2,015,391
Gross profit margin	19.09%	17.55%	-1.54pp	18.57%
Operating expenses	(602,524)	(659,347)	9.43%	(743,080)
Operating expense ratio	7.75%	6.81%	-0.94pp	6.85%
Operating income	880,858	1,039,968	18.06%	1,272,311
Operating income margin	11.34%	10.74%	-0.60pp	11.72%
Non-operating income, net	138,645	122,631	-11.55%	315,132
Income before income tax	1,019,503	1,162,599	14.04%	1,587,443
Income tax expense	(217,653)	(229,699)	5.53%	(319,270)
Net income	801,850	932,900	16.34%	1,268,173
Net income margin	10.32%	9.63%	-0.69pp	11.69%
Profit, attributable to: Owners of the parent	738,643	913,461	23.67%	1,206,885
Earnings per share (NT\$)	2.96*	3.66*	23.65%	4.84*

*EPS is calculated using the number of shares after the capital increase.

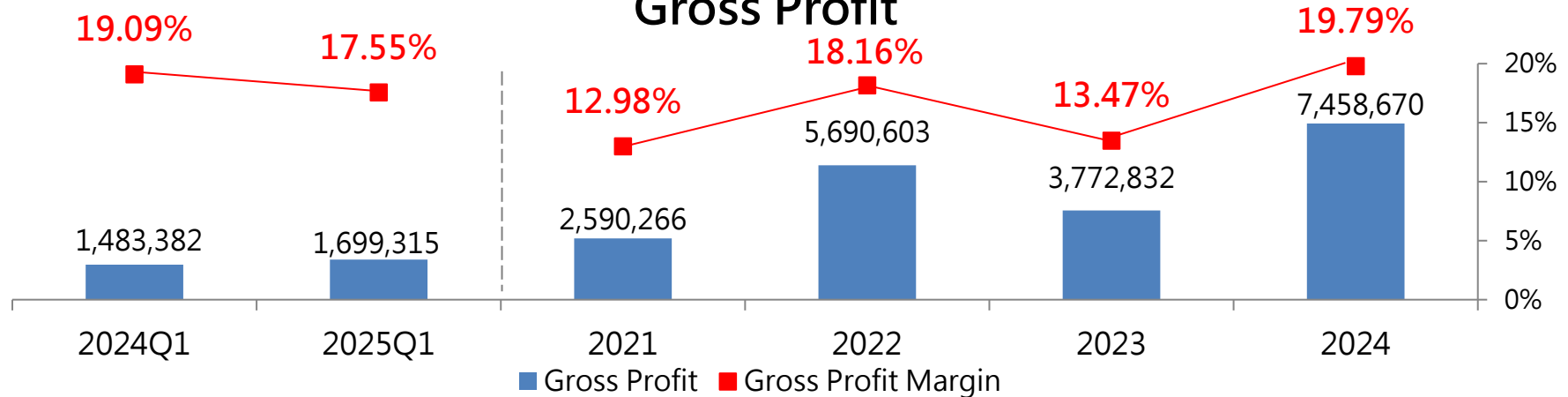
Financial Highlights

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Revenue



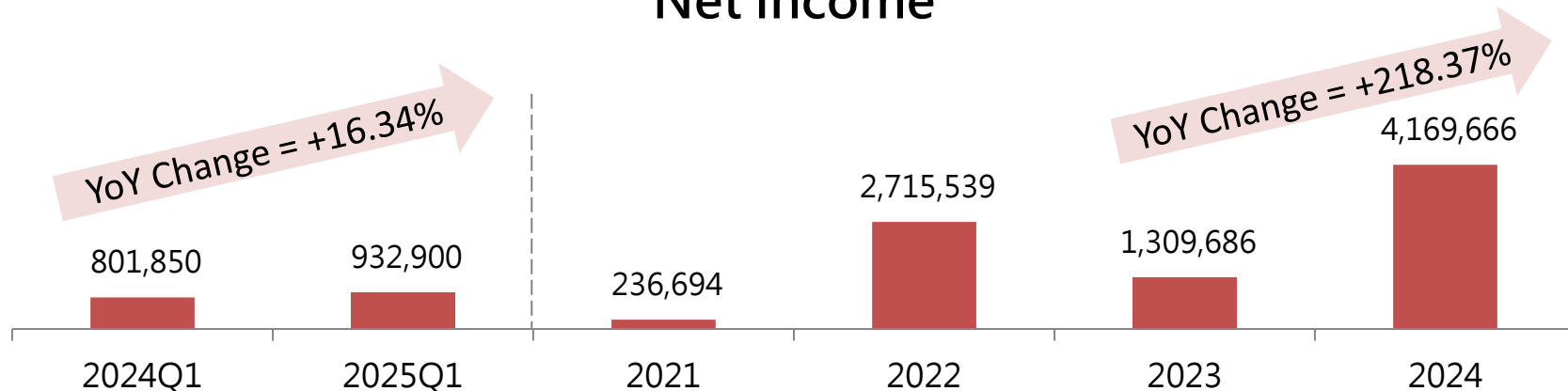
Gross Profit



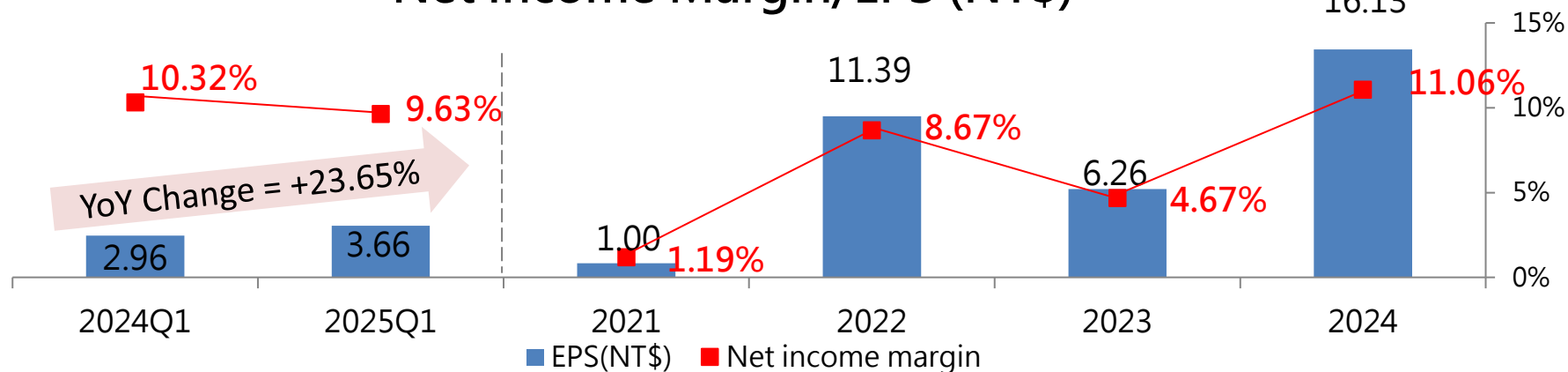
Financial Highlights

(Expressed in thousands of New Taiwan dollars)

Net Income



Net Income Margin/EPS (NT\$)



Footwear Business

Shipment Proportion by Country

Country	% of Volume		
	2023	2024	2025Q1
Vietnam	86%	91%	88%
China	7%	1%	0%
Myanmar	7%	7%	7%
Indonesia	0%	1%	5%

Thousands pairs of shoes
shipped

60,292

75,529

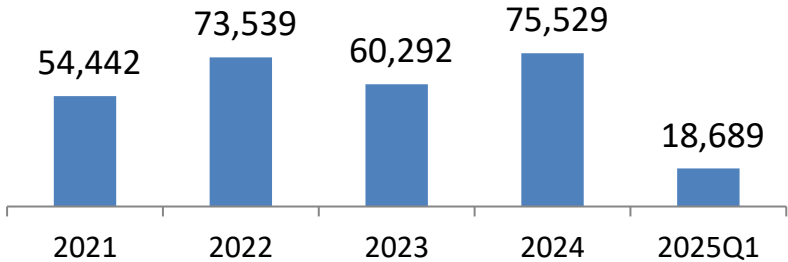
18,689

Sales Proportion by Region

	Europe	USA	Asia	Americas	Others
2024	37%	31%	18%	11%	3%

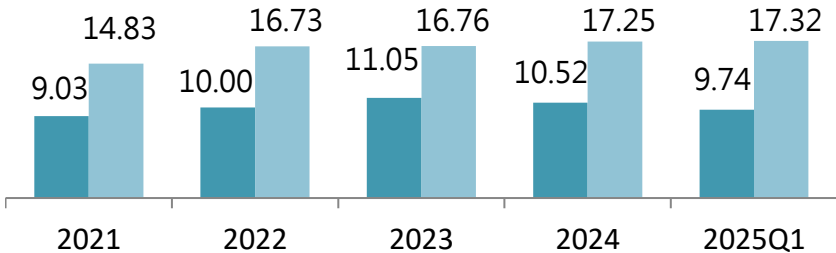
Pairage

(In Thousands)



ASP

(US\$)



Casual Shoes Sports Shoes

Sustainability with ESG

Environment

Social

Governance



Evaluated by **Third-party audit agency (FEM)** and LaiYih complies with local regulations and customer's compliance requirements. which is the basis for sustainable development

ISO 5001 certification, LaiYih collaborates with third parties to conduct periodic audits.



- Use of Renewable Energy
- Reduce Carbon Emissions
- **Rooftop Solar Project (The 2nd largest in the world)**
- DPPA Green Power Procurement Project (Vietnam Government)
- SBTI Project: Signing the Declaration of Commitment to Carbon Neutrality
- Tracking and Management of monthly production waste
- Zero waste to landfill
- 100% meet customer's compliance requirements
- Standardized chemicals regularly track & manage the use of chemicals
- Environmentally friendly and sustainable materials project
- **100% treated wastewater recycled** and reused for plant watering and toilet water

Sustainability with ESG

Environment

Social

Governance



Guidance by a third-party consulting company (ESIS) to establish safety culture and technology and obtain customer's certification



- ✓ Comply with local government and customer specifications
- ✓ Risk management and training



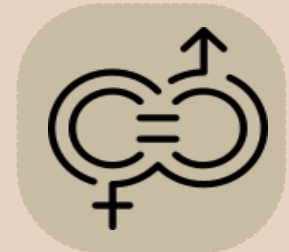
- ✓ Community care
- ✓ Poverty relief
- ✓ Donate supplies
- ✓ **Donate money and build a house for the needed**



- ✓ Employee Engagement Survey
- ✓ Employee Development
 - Professional skills
 - Management skills
 - Core functions



- ✓ Community activity



- ✓ Promote women's career development
- ✓ Promote gender equality and use assessment tools from third-party organizations for evaluation. Gender equality maturity level 4 must be achieved before FY25.

Sustainability with ESG

Environment

Social

Governance



Our senior management team participates in IOSH training and pay attention to providing a healthy and safe working environment.



- Establish a labor union legally and compliantly
- Maintain good interactive relationships
- Group consultation

- Develop an annual business operation strategy

- Establish Diverse employee communication channels
- Establish an integrity management reporting system.
- Establish communication channels for stakeholders

- We have outstanding performance and have hosted visits of many **Heads of nation and government senior officials, the US ambassador in Vietnam, etc.**

Accomplishments over the years



IN US, YOU TRUST